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## **OnRamp Sponsors ASCII Group's Austin SMB IT Success Summit**

AUSTIN, TX – OnRamp, an industry leading high security and hybrid hosting provider with data center facilities in Texas and North Carolina, announced today its sponsorship of The ASCII Group's Austin SMB IT Success Summit, taking place April 29<sup>th</sup>-30<sup>th</sup> at the DoubleTree Hotel. Entering its 15<sup>th</sup> year providing the Success Summit series, ASCII's visit to Austin is just one leg of their national, mutil-stop tour aimed at connecting MSPs (managed service providers), VARs (value added resellers) and IT solution providers to foster new revenue and partnership opportunities. OnRamp will attend the Austin Success Summit to showcase the company's best-in-class data center solutions and to form new partnerships with businesses that are interested in capitalizing on the fast-growing hybrid hosting market.

OnRamp, which was founded in 1994, offers customized IT solutions which are built from secure colocation, private clouds and cloud-delivered services and are backed by the company's Full7Layer Support. As an SSAE 16 SOC II audited, PCI Level 1 and HIPAA compliant company, OnRamp maintains the proper policies and procedures to assist its customers in meeting and maintaining the stringent IT requirements in the healthcare, financial services and other industries.

"We understand that partners want to work with companies that, in addition to providing a variety of services, and a focus on customer support, are easy to do business with...and OnRamp is just that," stated Senior Director of OnRamp's Channel Partner Program, Drew Jenkins. "We've built a model that accommodates both reseller and referral partners, allowing them to build additional recurring revenue streams or capitalize on their influence by helping customers leverage OnRamp's hybrid hosting solutions." Jenkins went on to note, "we are very excited to have the opportunity to connect with The ASCII Group and its members, and we look forward to forming new partnerships at the Austin Event."

Following the ASCII's stop in Austin, Texas, the tour will continue to the following regions: Chicago Area, New Jersey/New York Area, Boston Area, Washington D.C. Area and Orange County California Area.

For additional information regarding future ASCII events, visit: <u>http://www.asciievents.com/</u>

## About The ASCII Group, Inc.

The ASCII Group, Inc., headquartered in Bethesda, Maryland, was established in 1984, with additional offices in Canada and the UK. ASCII is the largest paying community of independent computer resellers in the world with over 2,000 members and system wide end-user sales of approximately \$10.5 billion. ASCII provides technology tools, products and services to assist independent information technology resellers increase profits, reduce costs, and grow their respective businesses. www.ascii.com

## About OnRamp

OnRamp provides computing infrastructure for companies that require high levels of security and availability. As an SSAE 16 SOC II audited, PCI Level 1 and HIPAA compliant company, OnRamp operates multiple enterprise class data centers to deploy hybrid solutions built on cloud-delivered computing capacity, managed hosting and colocation services. OnRamp specializes in working with companies to ensure compliance in the healthcare, financial services and other industries with high security needs, helping them meet the rigorous compliance requirements associated with HIPAA, PCI, SOX, FISMA and FERPA. <a href="http://www.onr.com">http://www.onr.com</a>